

# Using Fundraising Events Strategically to Maximize Impact & ROI











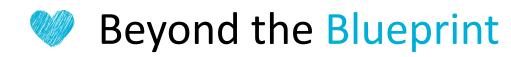
#### of Douglas County, Minnesota

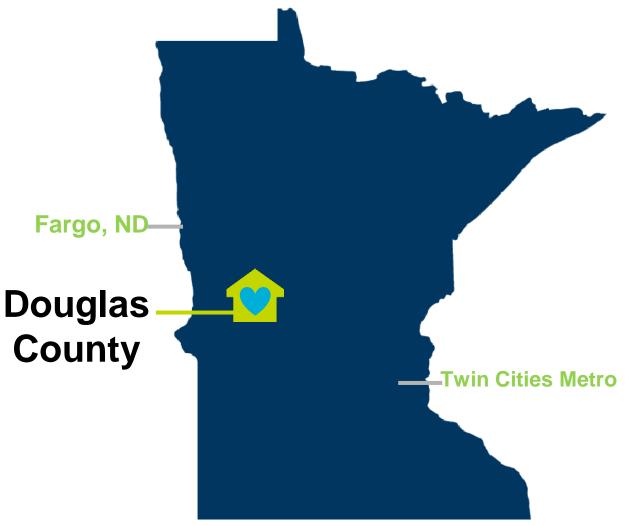


Lori Anderson **Executive Director** 



**Christine Reilly Director of Development** 





- Douglas County, MN
- Population: 39,953
- GSA: Small Affiliate
- USDA 502 Eligible

### Introductions

- Name
- Affiliate
- Special event experience
- How do you measure ROI?
- What do you hope to learn?





### **Point of Entry Branded Event**

One hour inspiring introductory event, free to attend, signature event

Professional sound/technology

Message – tells story and inspires action

Table host invites guests to attend

Specific ask

Music while guests fill out pledge cards, give online

Sponsors, list annual in-kind donors and team build

Timely follow-up to donors



### **Sponsorships**

Benefits	\$750	\$1,500	\$2,500	\$5,000	\$1
Recognition in Summer Newsletter, Annual Report, on social media platforms, and sponsor level recognition in event program.		۷			
Company logo displayed at singular table at both events.					
Showcase your :30 second company-made video at event.					
One full-day team build (up to 16 people), partnership feature story in quarterly print newsletter and listed as presenting sponsor of the event.					(or ava





#### Hard Hat **Sponsorships**

Sponsoring the Hard Hat Event is a great way to showcase your partnership with Habitat for Humanity and demonstrate your commitment to social responsibility.

### Marketing

2<sup>nd</sup> Wednesday in May

Same location

**Breakfast & Happy Hour** 

Save the date in newsletter & postcards

Website, e-news

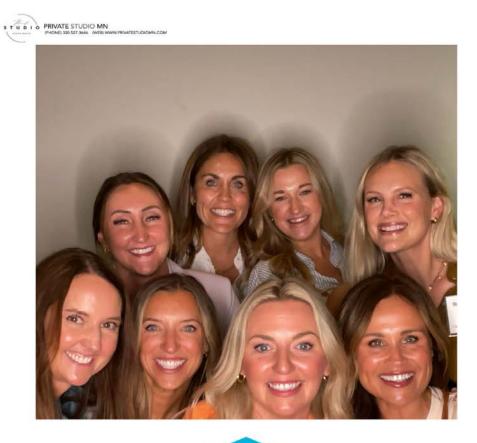
Radio programs

Two page feature in local paper

Photo Booth

Participants share on social media









#### 1 Choose your gift.

I want to help change lives with my gift of \$

#### **2** Select your giving method.

#### **ONE-TIME GIFT**

- My check is enclosed.
- I gave online.
- My gift is via Donor Advised Funds or Stock.
- I wish to remain anonymous.

#### **MONTHLY, RECURRING GIFT**

My first donation is enclosed, via check.

I scheduled my monthly donation online.

Please print c	learly:
Name:	
Address:	
City, State, ZIP:	:
Email:	
Phone:	

#### **Beyond the Blueprint**







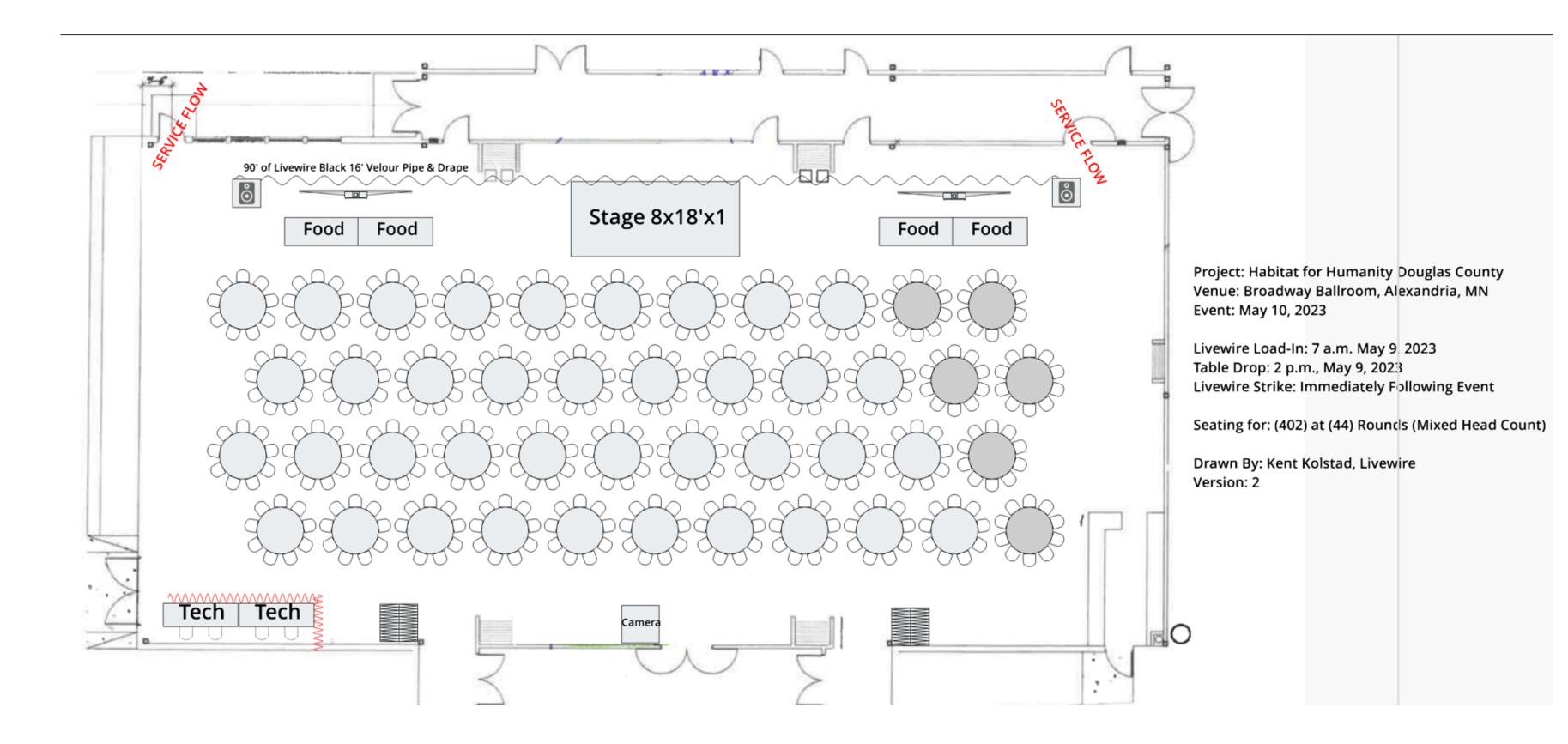


### Logistics









### **Small Group Discussion**

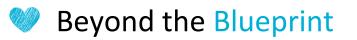


Beyond the Blueprint



### **Benefits of Special Event**

- Raise funds for the mission
- Engage new volunteers and supporters
- Inspire in-kind donations
- Raise awareness
- Build community and shared purpose







Beyond the Blueprint



### **Contact us**

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## Thank you!

Beyond the Blueprint

